

A close-up photograph of a person's hands, wearing a grey long-sleeved shirt, holding a green plant with long, narrow leaves. The background is a blurred green field under a bright sky. The plant has some yellowing at the base.

fenaco

natürlich nah
de la terre à la table

fenaco buys and distributes eggs from producer
Andreas Braun in Pfyn.



About the fenaco cooperative

With the aim of greater influence over the procurement of means of production and the marketing of their products, 150 years ago, Swiss farmers set up farming cooperatives, now known as LANDI. Over 100 years later, on 24th September 1993, the representatives of six regional cooperative unions signed the legally binding merger agreement for the **fé**dération **n**ationale des **co**opératives agricoles, or fenaco for short.

Today, fenaco is owned by 192 LANDI and their 42 000-plus members, including some 22 000 working Swiss farmers. The company is controlled by the Board of Directors, of which most members are farmers. As a marketing partner of producers, fenaco ensures that valuable Swiss foodstuffs reach customers – from fruit, vegetables, potatoes and grain to meat and beverages. As a supplier, fenaco offers a wide range of products and services for a sustainable, efficient and market-oriented agricultural sector.

The best-known fenaco brands include drinks producer RAMSEIER Suisse,

meat processor Ernst Sutter, retailers Volg and LANDI, fertiliser trader LANDOR, feedstuffs producer UFA and energy supplier AGROLA. The fenaco cooperative is based in Bern and employs more than 10 000 staff.

Cooperative mission

In a binding partnership with the LANDI, the fenaco cooperative supports Swiss farmers in the economic development of their businesses – its stated purpose as a cooperative.

Strategic priorities

Three strategic priorities for the development of the business arise from this: innovation, sustainability and international competence. As an innovative company, fenaco develops new products and processes, and supports research projects aligned with the needs of members. As a sustainable enterprise, fenaco focuses its activities on economic, social and ecological aspects. As an internationally competent business, fenaco makes the most of opportunities abroad, provided they benefit the cooperative members.



fenaco processes and distributes apples from
producer Jeanne Giesser from Perroy.

From farm to table



Swiss farmers produce various raw materials and foodstuffs.

As a marketing partner, fenaco buys these products from farmers, and processes and refines them.



Products are prepared and packaged for consumption.



Some products are stored temporarily (including vegetables for storing and table fruit).

Selling the products to customers (including retail trade, catering trade, care institutions, etc.).



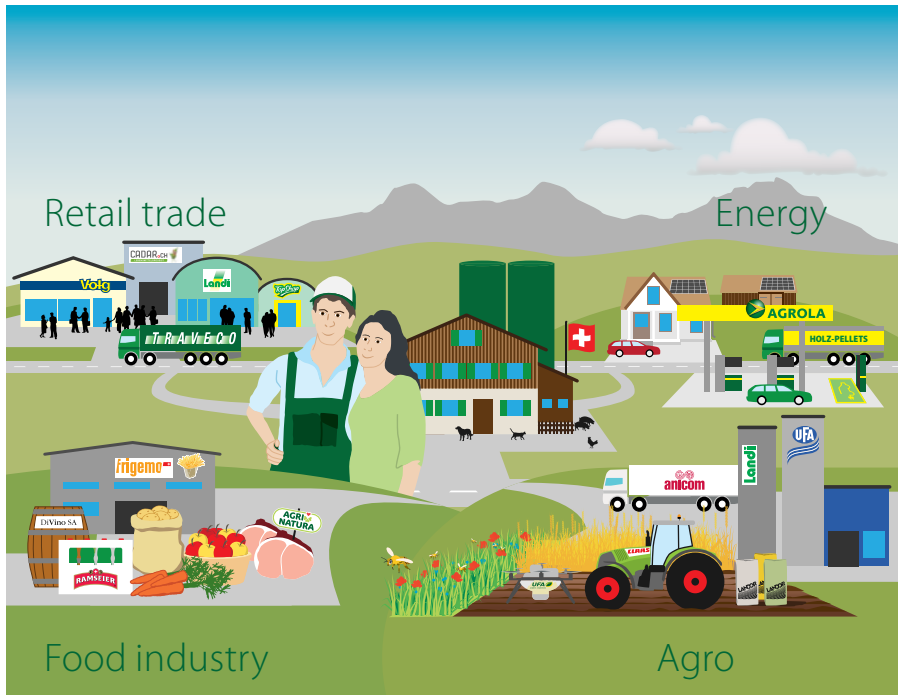
Consumption by end customers.

As a marketing partner of the producers, fenaco ensures that valuable Swiss foodstuffs reach the customers – from fruit, vegetables, potatoes and grain to meat and beverages.



At the fenaco service centre in Lyssach, silo manager Marc Hosmann focuses on the precise processing of the grain delivered there.

Four strategic business fields



fenaco cooperative operates in the four strategic business fields of agro, the food industry, retail trade and energy – all links in the agricultural and food industry value added chain.



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